Keolis Downer

Bus & Coach Association SA 2019 State Conference

Technology driving mobility

Sue Wiblin

18 May 2019

Technology
driving
mobility

Part of the solution

Overview
Keolis Downer

Keolis Downer – a long-term partnership started in 2009

- Keolis is a world leader in public transport operations. Present in 16 countries, Keolis operates urban, suburban, and regional networks on behalf of 300 local authorities. Keolis carries over 3 billion passengers every year.
- Operates 5 metro networks, 16 tram networks, and 8 rail networks on behalf 300 local authorities
- 60,000+ employees

51%

- Downer is the leading provider of integrated services in Australia and New Zealand.
- Through trusted relationships and world-class insight Downer works closely with customers to design, build and sustain assets, infrastructure and facilities.
- Listed on the Australian Securities Exchange
- 55,000+ employees
- 200+ sites

49%

Keolis Downer

Keolis Downer Facts & Figures

#1 Australia's largest private multimodal operator

30 sites
5 States

+ 4,000 employees

250 million passenger journeys

500 light rail vehicles

1100 buses

Keolis Downer is the partner of choice for public transport authorities and communities

Australia’s Largest Private Multimodal Transport Operator

KD Bus

Keolis Downer Bus operates a fleet of nearly **1000 buses** serving route, school and charter lines in **three States**

$260 million Revenue

1,900 Employees

10 Operations Centres

1370 FTE Drivers

1,100 Buses

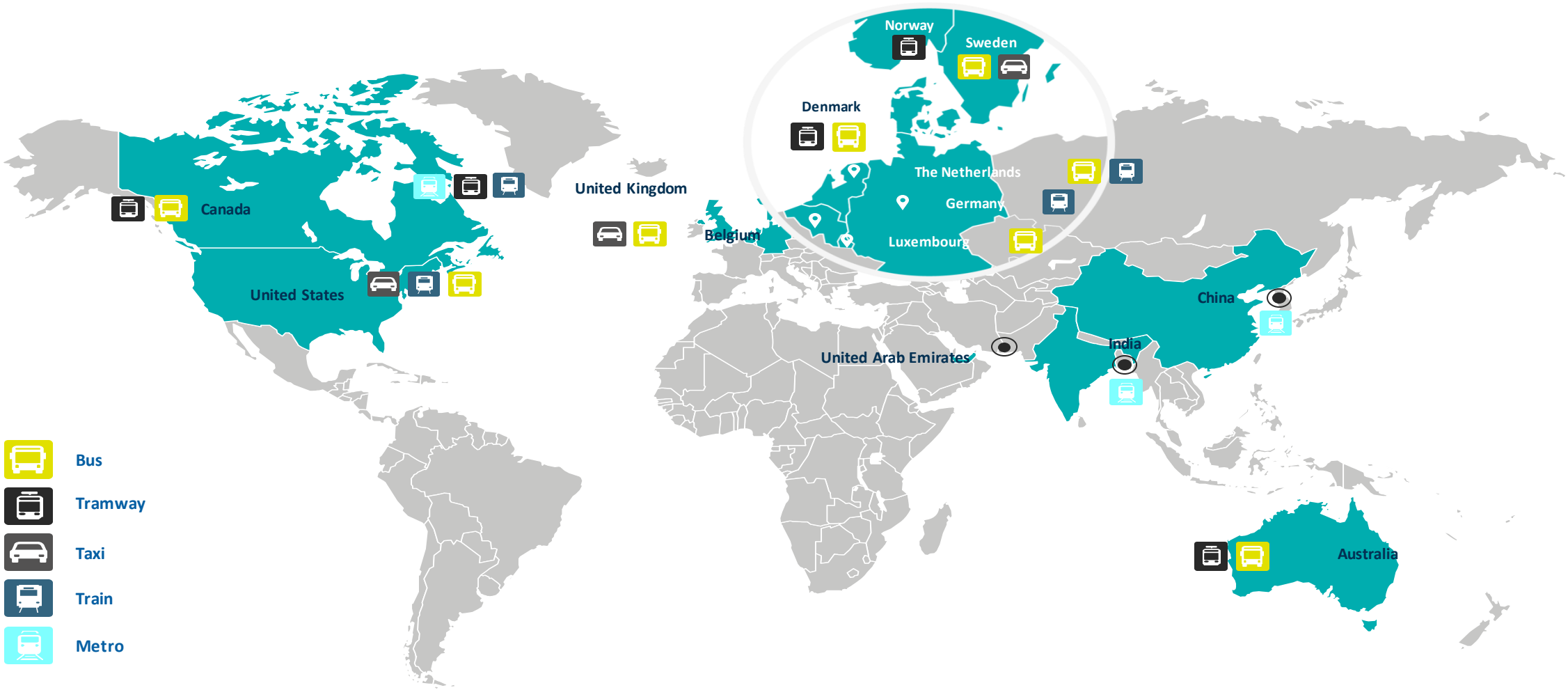
48 million km travelled

Multimodal network operator - Newcastle

- Contract awarded in December 2016 for 10 years
- First multimodal contract to be delegated to a private operator in Australia
- In July 2017, Keolis Downer started operating the multimodal network in Newcastle under the Newcastle Transport brand.
- 174 buses, 2 depots, 2 ferries
- On demand transport services
- New light rail service

Keolis – an international leader in public transport

16 countries, 4 continents

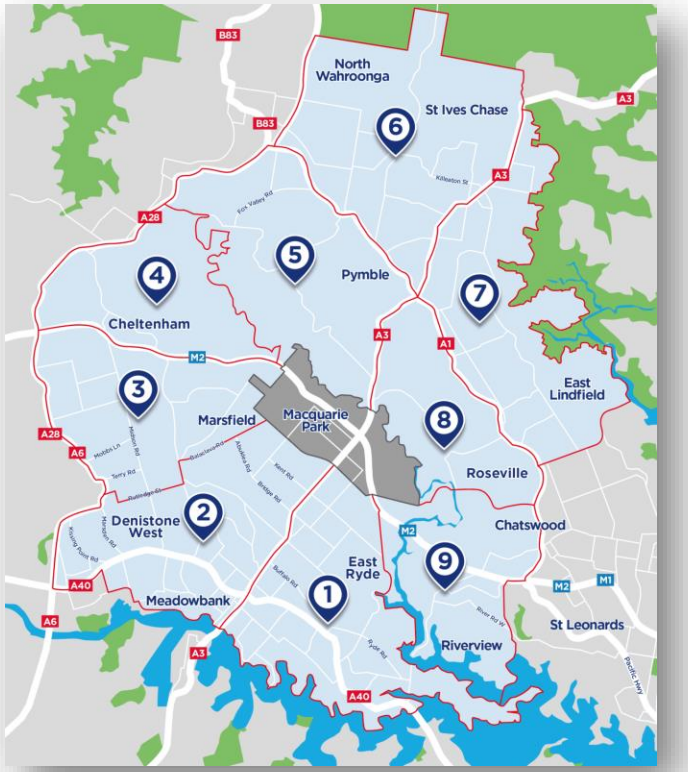


2

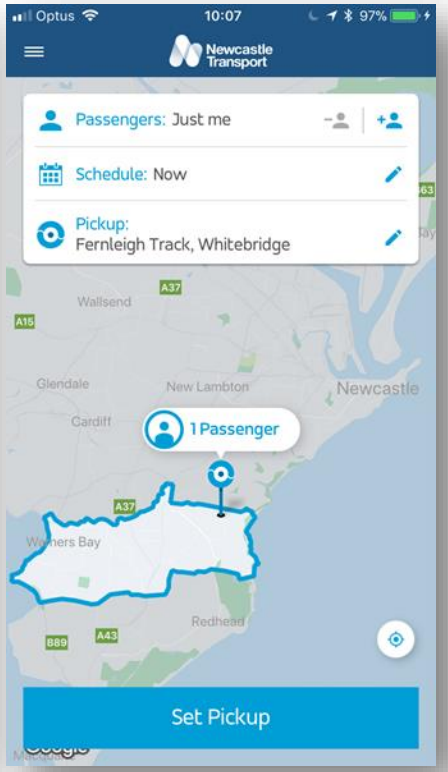
New Mobilities

Demand Responsive Transport Services

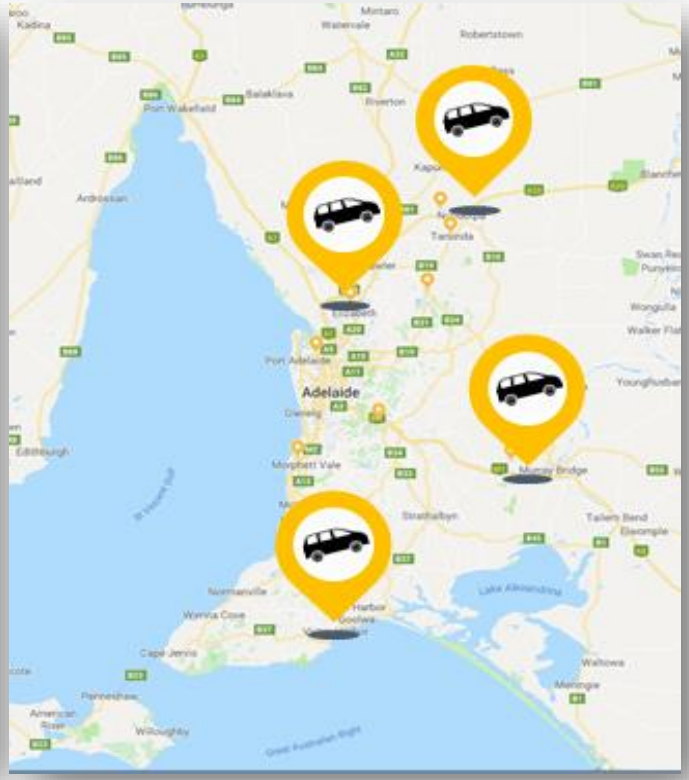
Northern Beaches NSW



Macquarie Park NSW



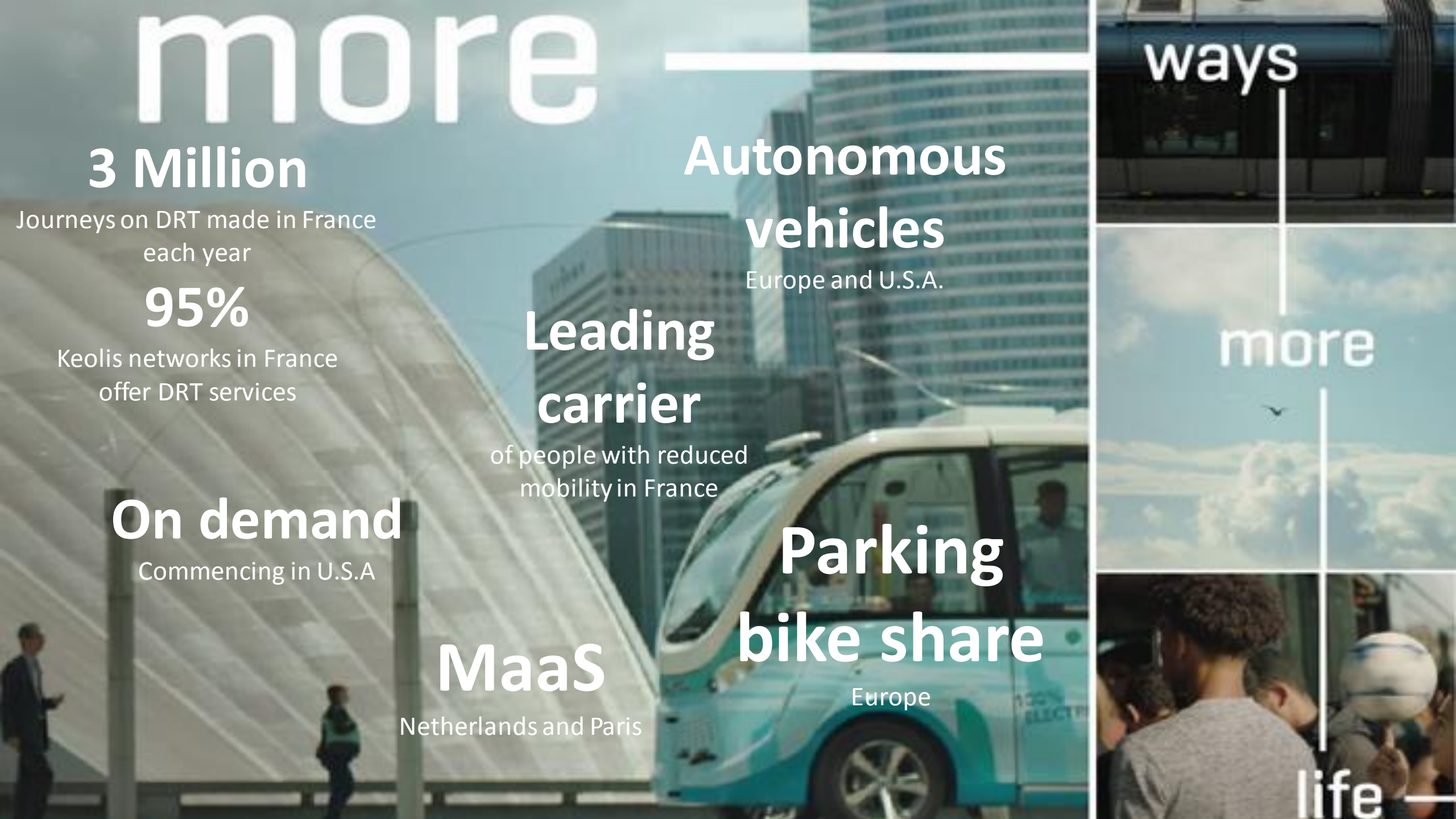
Newcastle NSW



South Australia

Autonomous Vehicles

COMING
SOON
NEWCASTLE AV


more
3 Million
Journeys on DRT made in France each year
95%
Keolis networks in France offer DRT services
Autonomous vehicles
Europe and U.S.A.
Leading carrier
of people with reduced mobility in France
On demand
Commencing in U.S.A
MaaS
Netherlands and Paris
Parking bike share
Europe
ways
more
life

New mobilities in Australia

Projects in market and projects in progress

3

Keolis Downers Approach to Technology Driver Modes

Evolution

Convergence

Where we are heading

The mobility market is undergoing a major transformation

Social and cultural changes	Disruptive technologies and new services	Changing passenger expectations	New public mobility governance

A new form of « CASE » mobility being used :

Connected **A**utonomous **S**hared **E**lectric

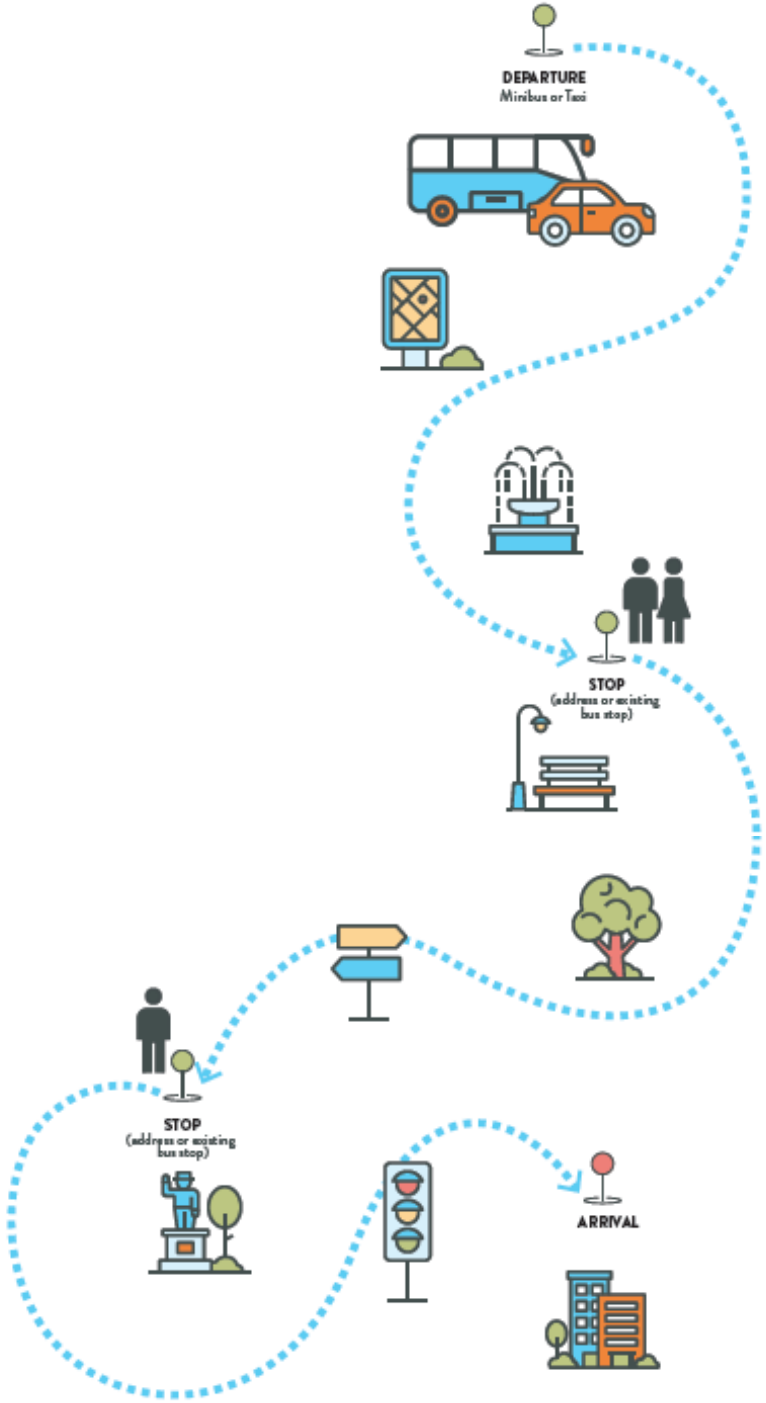
Keolis Downer commitment

Seamless & Cost efficient

Door to door customer journey

Optimised service delivery

Partner of choice for PTA’s



Tailor-Made solutions by Keolis Downer

Network Design

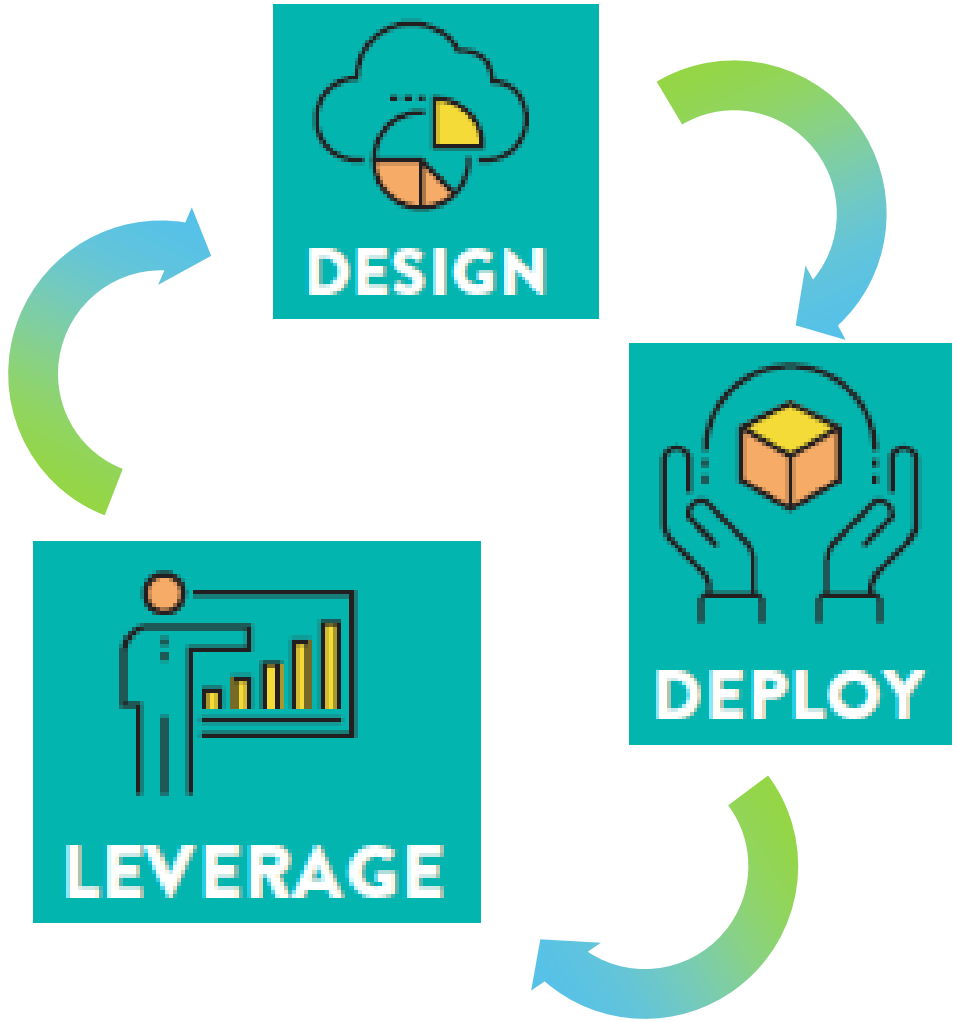
- Market intelligence
- Integration with existing transport
- Value for money in mind

Implementation

- Local
- Think like a passenger
- Operational excellence

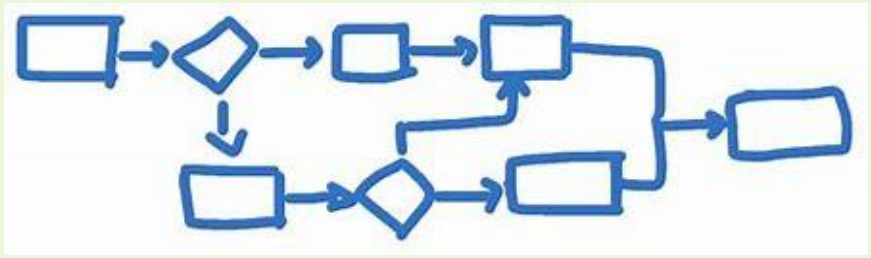
Continuous Improvement

- Leverage data to strengthen knowledge
- Remove constraints with Mobile techno
- Enhance Customer Experience
- Always learning



Technology is a powerful tool when its part of the strategy rather than the strategy

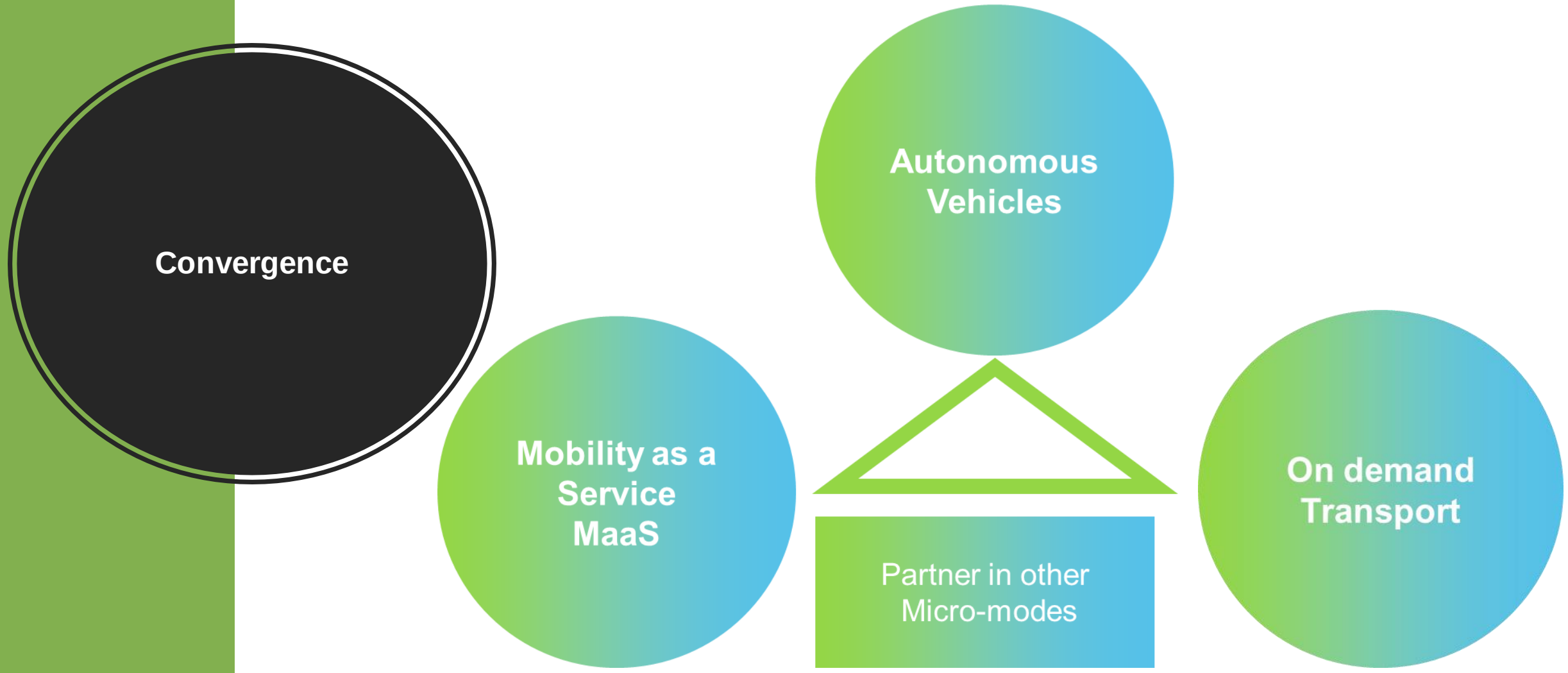
Evolution and convergence *not* out with the old and in with the new



Process

Partnerships

People



Scale requires a convergence of a suite of services

Micro-networks

Building on our multimodal planning experience we have adapted our methodology tools so that we can create seamline connections between micro-modes

Technology driving mobility

THANK YOU

Sue.wiblin@keolisdowner.com.au

Keolis Downer